

CARL H. CAMPBELL, JR.

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“ENTREPRENEUR WORK EXPERIENCE”

- **LANDSCAPING & LAWN CUTTING FOR PAY:**
Cut numerous yards throughout the Fernwood community. Age 10-12
- **GARBAGE MAN WORK WITH GRANDFATHER:** Age 13-15
My grandfather had a large garbage route from Veterans Boulevard in Biloxi to Courthouse Road in Gulfport with an average of 200 residential and commercial customers. Mondays, Wednesdays and Fridays were the big days and Tuesdays, Thursdays and Saturdays were light days. My brother and I worked 6-days a week in the summer (only). I obtained my drivers license at the age of 14 when my grandfather passed away, so I could drive and take over the route. My dad worked as supervisor at the largest dining facility on Keesler AFB and was not able to take over the route. Teamwork always got the job accomplished around our house – then we could have fun.
- **SOUTHWEST TABLET MANUFACTURING COMPANY** (Aladden Paper Products), Central Expressway, Dallas, TX: 1967-1979:
Returned after honorably completing 4-year enlistment in the U.S. Air Force.
1st Job: Paper Cutter, 1-year
2nd Job: Machine Adjuster, 1-year
3rd Job: Machine Adjusting & Acting Supervisor
Elected Vice-President of Local 755 AFL-CIO with 200+ members
Supervised 2-departments (Binders and Wire Bindery)
Vice-President on negotiating committees (teams) for 2-unions and company contract. Represented employees in dispute or complaint, interpreting contract language. Successfully negotiated 3-year union contracts achieving a 10% pay raise and many benefits for employees. J.C. Jones was President and Raymond Rushin was Plant Manager
- Property Manager (32-unit Apartment Complex) for Perry Management, Inc. in Dallas, Tx.
(part-time, 1969-1970)

Carl H. Campbell, Jr.

**PRESIDENT/CEO/CFO OF TELE-POSTAL CARRIER SERVICE sm INC. dba/
TELE-PCS sm CO. Work Experience & Special Accomplishment Portfilo
1992 to Present/Open TELE PCS 03/98 - 05/01. 40+-yr. work history.
PlZ see resume for details. 23-yrs. Working with TELE PCS.**

SBA Score Team: Mr. Gary Reedy, Mr. Louis Belchor, Mr. Earnest Sellers, Att.

Stone/CPA arranged for Specialized “Hands On” Training for TELE-PCS Local

“Same Day” Delivery & Call Center Operation.

National Pizza Company: PT/(Pizza Hut Delivery Driver **day & night deliveries)**

Gulfport, Ms.

09/91 to 02/92.

Jantec Mail Center Inc.: Keesler AFB, Biloxi, Ms. P/T (Mail Clerk (Sorter) &

Delivered Mail to 166 Offices & Squardon on Keesler, AFB daily. **04/90 to 06/90**

Yellow Cab Co.: Biloxi, Ms. PT/Taxi Driver (day & night shift**) **06/90 to 09/90****

Hickory Hill Resorts: Biloxi, Ms. Call Center as P/T (TELE Marketing Operator**)**

Harrison County School District: P/T Special Education School Bus. Driver: CDL

13 to 15 Students per/day 2hrs.a.m. to 2hrs. p.m. 5days per/wk.

02/02 to 05/12

**TELE-PCS Special Accomplishments @ Singing River Mall as Postal Store and
“Same Day Shopping with Local Pick-Up & Delivery Service To Miss. Gulf Coast.**

**Offered 15-Services, Operated 3 ½ yrs. on \$25,000 personal collateral District/Bank loan. Mail Box
ETC. Required (150,000 bank loan). (Tda UPS Stores Req. \$239,000)**

Authorized Money Grams Agent: 98 to 01 Annual Sends \$300,000 yearly

***Sent: \$1.5 Mil. In Year 2000**

**285- P. O. Mail Boxes for Retail Stores and Customers, (Free) Personal Delivery to Retail Stores or
Employee Available upon Request**

**Authorized Shopping, Gift wrap, Pack & Ship Worldwide USPS, UPS, FEDEX, & AIRBORN,
from Singing River Mall Retail Stores**

Prepared Professional Business Plan for Dist/Bank with (1)Market Analysis,(2) Feasibility Report.

(3) Demographics, (4) 3-yr.Projection Financial Performa Reports, Include Balance Sheets

**Start-Up Capital \$25,000 Personal Collateral (Rental Property) Dist/Bank Loan.
\$15,000 Equipment Purchase & \$10,000 Working Capital.**

TELE PCS Annual Sales @ Singing River Mall:(Documents available upon request)

From:3/98 to 12/98 = \$0 - \$23,000

To: 1/99 to 12/99 = \$43,000 Mall Moved Store to Larger space (2,000sq.ft.)

To: 1/00 to 12/00 = \$84,000 & 1.5Mil. in Money Grams

To: 1/01 to 06/01 = \$10,000 Per/Month, \$40,000(May & June-Very Slow)

Closed store at Mall 3-Months before 9/11/01. Filed Bankruptcy. Paid off \$25,000

Dist/Bank Loan, all Vendors, UPS, FedEx, Pitney Bows Postage Meter, Ph. Cards, etc...**Cont' as Home Office With Shopping & Local Same Day Pick-Up & Delivery Service. Current Credit Score Restored (713 & 778) Wked (2)Jobs & Earned M.A.R. 06 Liberty University (DLP)Distance Learning Program (90,000-Student)**

Dr. Jerry Falwell. Lost all Business Equipment in Home & Garage during Hurricane Katrina, Computers, PO Boxes, Fax Machine, Copy Machine, Cash Register, etc...

**PRESIDENT/CEO/CFO OF TELE-POSTAL CARRIER SERVICE sm INC. dba/
TELE-PCS sm CO. ORGINAL ORGANIZATION AS COPORATE STRUCTURE**

I.)Articles of Incorporation & By Laws Established (Corporate Tax EIN & Seal in 1990).

A)First meeting Election of Officers & Board of Directors (Secretary of State Miss.) (1992)

B.)Personnel Dept. Establish Operational Policies for TELE PCS

C.) 2-Corporate Logo's (Service Mark's Issued by USPTO-Oct. 8,1998)

D.) SBA (Score Team) Att. Stone/CPA, Assist to file Co. Logo to USPTO

SCORE Facilitated/Recommended Local (PT) Work Experience/Training for owner(Carl) of TELE PCS. Plz see section of Resume 89 thru 2012.

II.) TELE PCS (2) LOGO'S/SERVICE MARKS FILED BY OWNER,

& (2)PATENT PENDING FILED BY PATENT ATTORNEY @ USPTO

A.) 1st Logo Filed **Service Mark** @ USPTO Oct. 8, 1998 Delivery Truck.

Included all papers for 1st & 2nd Logo of USA Map & drawings.

B.) Resubmitted 1st Logo 2nd x, Reg. Dec. 15, 2009 @ USPTO

C.) 2nd Logo Registered **Service Mark** Mar. 15, 2011 Map & Drawings.

D.) 1st **Patent Pending** Filed @ USPTO, Mar. 2, 2013 Retroactive Mar. 2, 2012

Map of USA & Various Retail Stores & Outdoor/Indoor Shopping Malls

E.) 2nd **Patent Pending** Filed Mar. 7, 2013 Retroactive Mar. 7, 2012.

TELE PCS Model HQ with unique design operation & floor plan

III.) CURRENT REORGANIZATION OF BUSINESS ASSOCIATES:2011

- A.) Business Accounts & Bank Loans **BancorpSouth** (Collateral Rental Property)
Plz see Loan Application & Personal Financial Statement (Credit Score 778)
- B.) Financial Services Co. (**Strojny & Strojny**) Manage Financial Statements
for Annual Taxes, Bank Loans, Payroll Management, etc...
- B.) Appointment of Corporate Attorney (2012)
 - 1.) Holds all Corporate Documents of TELE PCS
- C.) Appointment of Patent Attorney (2012) Membership in (GCPA)
 - 1.) Files 2-Patent Pending with USPTO for TELE PCS
- D.) Appointment of Computer Programmer's (1-Private & 2-USM Professors)
Private Computer Programmer Work for Hire contract developed
(SRS-Software Requirement Specification with Proof of Concept Model)

III.)CURRENT FEDERAL, STATE & LOCAL AGENCIES ALLIANCES:2011

- A.) **BancorpSouth Personal Business Loan (Rental Property Collateral)**
- B.) The District (**SMPDD**) Southern Miss. Planning & Development District
BancorpSouth/District Business Loan (\$25,000)(Open TELE PCS-3/98)
- B.) The (**SBDC**) (**Innovation Center**) Small Business Development Center (Teuplo & Biloxi, Ms.)
Assist in preparation for opening store/Investors Capital @ MTA (Innovate Miss.)
- C.) (**MTA**) (Miss. Technology Alliance) now Innovate Miss. (Jackson, Ms.)
Met Several x Made Presentations, Seek'n Angle Investment Capital
- D.) (**USM**) Logistics, Transportation & Trade Dept.. (Hattiesburg, Ms.)
Met to discuss Logistical Marketing Strategy for Implementation into Retail Market Place. Logistics Team Currently Evaluating Market Strategy.
- E.) The (**SBA**) Small Business Administration (Gulfport, Ms.)
Introduced to SBIR/STTR Program @ Bus. & Innovation Assist. Ctr.
- F.) (**USM**) Business & Innovation Assistance Center/Office of Research
Stennis Space Center, Ms.
Made Appointment with Director @ Stennis Space Ctr.

MILITARY & FEDERAL GOVERNMENT SERVICE: 13YRS TOTAL
Assistant NCOIC, Pediatric Clinic, United States Air force . E-4 (4-yrs.) .
Honorable Discharge, Medical Specialist/Nursing Assistant, U.S. Navy
Retirement Home, Gulfport, Ms. (7-yrs.), Stocker at Keesler AFB
Commissary, Biloxi, MS (2-yrs.).